

Oxbow Partners is looking for a manager to join its team

Role: Manager

Pay: Competitive

Location: Central London (EC2/3)

Start date: Immediate

Who is Oxbow Partners?

We are a fast-growing consultancy focused on the insurance industry. We cover strategy, digital, M&A and risk. Oxbow Partners was set up in 2015 by a group of people frustrated with traditional consulting who wanted to make a real difference to our clients.

We like to help our clients get things done. We use our real-life business experience to get properly involved in our clients' situations and give them practical, actionable advice – not just PowerPoint slides.

The role

We are looking for a manager to support and run client engagements. A manager be responsible for:

- Leading client-facing Agile Strategy™ projects
- Managing junior members of the team
- Managing and building client relationships
- Delivering projects on time and in budget
- Designing structured frameworks to help breakdown client problems
- Creating practical and pragmatic strategies and plans for clients that demonstrate a robust understanding of the practicalities of delivery
- Creating end to end client facing deliverables, with support from the partner
- Analysing large datasets, creating reports and business cases
- Working with implementation teams to turn strategy into reality
- Developing the Oxbow Partners brand and position within the marketplace

Candidate requirements

- At least a 2:1 from a top-tier university
- Prior experience in a top-tier strategy consulting firm with strong strategy development, project management and client management experience.
- Examples of relevant experience include: corporate strategy, market entry strategy and new proposition development

- 🕒 Experience in leading end-to-end client engagements with Partner support
- 🕒 P&C insurance industry experience either as a consultant or in the industry
- 🕒 Experience of leading teams
- 🕒 Data analysis and modelling experience
- 🕒 Strong communication and presentation skills
- 🕒 Agile delivery experience is a bonus
- 🕒 Flexibility in work location

Why Oxbow Partners?

- 🕒 Oxbow Partners is recognised as market-leading - the Financial Times ranked us in the top 10 insurance consulting businesses in the UK in 2017. We are recognised across the industry for our thought leadership with our content being viewed over 200k times.
- 🕒 Oxbow Partners combines the best of “big consulting” with the best of the start-up world.
- 🕒 Clients engage us for practical advice, led by Partners who are recognised experts in the industry.
- 🕒 Our working environment is entrepreneurial: we have no set corporate rules and pursue opportunities that interest us.
- 🕒 Our clients are some of the largest and best-known insurance businesses including: Aviva, AXA, Aon, Zurich, Swiss Re and Munich Re to name but a few.
- 🕒 Oxbow is a great place to learn top-tier consulting and insurance. You will be an important member of the team. We will ensure sure you are involved in a broad range of activities from day one.
- 🕒 We expect a lot from our consultants, but we also treat the team with respect. Work hours are typically reasonable and you should not expect to have work over weekends.

Why Insurance?

- 🕒 Insurance is essential. Insurance covers nearly every aspect of our lives from ensuring supply of goods and services to protecting people and property when things go wrong.
- 🕒 Insurance provides variety. Insurance provides a constant opportunity to learn new topics. Some recent examples include: how can sensors help factories avoid interruptions? What does social media mean for insurance buying? What impact will artificial intelligence have on pricing?
- 🕒 Insurance is embracing change. Insurers have hardly changed in 400 years. Insurance businesses have recognised the need to change and are investing heavily in innovation. Oxbow Partners is at the heart of this change. For more information see our blog page (www.oxbowpartners.co.uk/blog)

How to apply

Please email careers@oxbowpartners.co.uk with your CV and a covering email to hear more.